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**Questionnaire for Letters of Interest**

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| **Full name of client:**  **Oscar Jimenez Montero** | **Case number:**  **21380-001** |

Please write **as much information as possible in each section**. Remember that your answers will be the substance of the letters of interest; therefore, it is essential that they are complete and detailed.

### Name of Company/Institution/Individual/Interested Party

Rynho Metals Inc

### Complete address

607 Garber St, Caldwell, ID 83605

### Type of services provided / type of goods sold

Rhino Metals, Inc. is a veteran owned manufacturing company that was founded in 1995, industry leader in the gun safe industry, with innovations such as the popular [Ironworks design](https://rhinosafe.com/all-products/gun-safes/rhino-ironworks-85-minute-fire-rated-series/) and the convenient [Swing Out Gun Rack storage system](https://rhinosafe.com/swing-out-rack/). The company also manufactures high quality tool chests and industrial vintage-styled furniture.

Additionally, Rhino Metals also manufactures a full selection of quality trailers through its subsidiary, [Criterion Trailers, LLC.](http://criteriontrailers.com/). The headquarters and U.S. manufacturing plant for domestic safes, furniture and tool chests is located in Caldwell, Idaho.

### Which element(s) of your proposed endeavor and plan of activities is/are the company/institution/individual/interested party interested in, and why?

Rhino Metals has captured the attention of our Consulting Services, Iam have expressed a keen interest in collaborating with Rhino Metals to enhance their processes through the implementation of AI and automation solutions.  
This acknowledgment underscores the innovative potential of Rhino Metals and the recognition of our commitment to staying at the forefront of technological advancements within our industry. It also validates our efforts to continually seek out opportunities for improvement and growth.

### How will the company/institution/individual/interested party support or collaborate with your proposed endeavor? (Hiring staff, obtaining finance, providing you with a space, investing, etc.)

This is a consulting service provided in site.

### What is the overall benefit for the company/institution/individual/interested party if you collaborate with them? How can you and your proposed endeavor help them? Be specific.

The prospect of integrating AI and automation into manufacturing, software, and trucking business for routing selection, optimizing revenue on backhauls presents a promising avenue for streamlining processes, enhancing efficiency, and ultimately, driving greater value for our customers and stakeholders. With the expertise and guidance of this consulting service, we have the opportunity to leverage cutting-edge technologies to optimize various aspects of our business operations.

### What specifically would your role/responsibilities be with this company/institution/individual/interested party?

My role will be as a consultor, identifying and making the correct proposal for business process improvements.

### Has the company/institution/individual/interested party had difficulty finding other qualified professionals for this role?

They have had trouble finding professionals with a modern approach combining cutting-edge technologies, at low cost and benefiting existing employees with new knowledge.

### How will the proposed endeavor have an impact or benefit that extends beyond this specific company or its clients (if applicable)?

My proposal is to enhance competitiveness within U.S. companies and empower team-leaders by leveraging their valuable industry experience with innovative and flexible business process implementations, supported by new technology no-code tools. This will enable better data-based decision-making for individuals at all levels within the organization.